



Rick Abel  
Business Development  
and Retention Manager  
[rick@teamklamath.com](mailto:rick@teamklamath.com)

205 Riverside Drive, Suite E  
Klamath Falls, Oregon 97601  
541.882.9600  
Cell 541.816.0240  
[www.kceda.com](http://www.kceda.com)

Learn more about getting involved with KCEDA:

205 Riverside Drive, Suite E | Klamath Falls, OR 97601 | Office: 541.882.9600 | Fax: 541.882.7648  
[info@teamklamath.com](mailto:info@teamklamath.com) | [www.kceda.com](http://www.kceda.com)

[chooseklamath.com](http://chooseklamath.com)

A background image showing the silhouettes of several people sitting around a table in a meeting room, with large windows in the background. The image is overlaid with a blue tint.

# KCEDA

Klamath County Economic Development Association

Business Retention  
& Expansion

Who We Are

Klamath County Economic Development (KCEDA) is the lead economic development organization, that’s mission is to drive economic development and diversification of Klamath County. Through aggressive marketing, targeted recruitment, business retention/expansion, and completion of strategic projects. KCEDA works continually to build a healthy Klamath, taking on the responsibility of planning, designing, and implementing strategies that can help improve our community, while also being funded and acting as a central partner to both private and public sector entities. We look to be a proactive force in creating a dynamic economic climate.

Information is Key

Our BR&E Program is designed primarily to assist local businesses, but also serves to enhance the competitiveness through improving our business climate through surveys, education and policies including:

- Enable community leaders to define the strengths and weaknesses of the local economy as identified by existing businesses and workers
- Use feedback data to develop, prioritize, and implement actionable items and policies that best address local business needs
- Develop a narrative of the local economy
- Create direct lines of communication between elected leadership makers and local industry

What We Do

The KCEDA (Retention Expansion Manager) works as your personal project manager to resource services specific to your business expansion needs. We are the first point of contact for Team Klamath, our local and state economic and business development experts that can answer the call quickly for expansion opportunities or retention issues. Team Klamath members know that our current industries and institutions are, and will continue to be, the backbone of our Klamath County economy. Our Business Retention & Expansion team is ready to assist as you plan to expand your operations, grow and enhance your workforce, and better our community’s local quality of life. KCEDA is your first point of contact for the following information and assistance:

- Economic Development loan funds
- Oregon Enterprise Zone Program
- Local and state financial incentives related to capital investment and job growth
- Workforce training resources
- Local market demographics and employment statistics
- Utility issues
- Permitting and code issues

Effective Partnerships - Team Klamath

KCEDA interacts with a network of more than 18 economic development organizations to make sure your individual needs are met.

SERVICES PROVIDED

ORGANIZATIONS/INSTITUTIONS

	Data/Research	Business Outreach	Infrastructure	Tourism Marketing	Sector Initiatives	Business Expansion	Permitting	Financing	Venture Growth	HR Assistance	Counselling/Mentoring	Workshops/Seminars	B2B Networking	Advocacy/Ombudsman
Discover Klamath				•	•									•
Klamath Falls Downtown Business Association		•											•	•
Klamath Basin Home Builders												•	•	
Klamath Community College											•	•		•
Klamath County Chamber of Commerce		•		•		•						•	•	•
Klamath County Development Corporation (KCDC)								•						•
Klamath County Economic Development Association (KCEDA)						•							•	
Klamath IDEA						•			•		•	•		
Oregon Entrepreneur Network (OEN)												•		
Oregon Institute of Technology											•	•		
Oregon State University Extension Service	•											•		
Pacific Power			•											
Small Business Development Center at KCC (SBDC)	•					•		•	•	•	•	•		
South Central Oregon EDD (SCOEDD)	•		•		•	•		•	•		•	•		
Work Source Klamath	•				•	•				•		•		
GOVERNMENT														
City of Klamath Falls			•			•	•							
Klamath County			•			•	•							
Oregon Business Development Department			•		•	•		•						

Contact Us About Our 5 Point Plan

Thinking about expanding or struggling to meet your “bottom-line business objectives”? We will have a 5 point plan in front of you within two business days. That includes:

1. An assessment of your priority issues, concerns or expansion objective
2. A list of local services that meet your needs
3. Scheduling of a scoping meeting with our economic development allies that will offer the services you need to carry out your plans
4. Weekly follow-up to make sure your project stays on track
5. Other technical assistance as needed to source information and services for your business expansion